



SAGCOT Centre Ltd.

Terms of Reference

**Study to Map out the Size of Land issued to SAGCOT
Partners in Ihemi, Mbarali and Kilombero Clusters**

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Terms of Reference

Conduct a study on state of land holdings by SAGCOT Partners in Ihemi, Mbarali and Kilombero Clusters

SAGCOT Centre Ltd (SCL) is looking for a consultant/firm to study the state of land holdings by SAGCOT Partners in Ihemi, Mbarali and Kilombero Clusters. This document sets out the Terms of Reference for the services

A. About SAGCOT

SAGCOT stands for the Southern Agricultural Growth Corridor of Tanzania. It is an initiative of the government of Tanzania to build an industrial economy through agriculture.

This Initiative is a 20-year public-private partnership which aims to:

- i. Ensure 350,000 hectares in profitable production, serving regional and international markets.
- ii. Ensure tens of thousands of smallholders become commercial farmers, with access to irrigation and weather insurance.
- iii. Create at least 420,000 new employment opportunities in the agricultural value chain.
- iv. Lift more than two million people permanently out of poverty.
- v. Boost annual value of farming revenues to USD 1.2 billion.
- vi. Ensure regional food security.

What is SAGCOT Centre Limited?

The SAGCOT Centre Ltd (SCL) is public-private partnership which facilitates the delivery of an inclusive, sustainable and commercially viable agricultural value chain in the Southern Agricultural Growth Corridor of Tanzania (SAGCOT).

The SAGCOT Partnership attracts a diverse range of interests and activities. Each public or private investor which liaises with the Centre is legally bound to work within existing regulations; and professionally bound to encourage socially responsible and sustainable agricultural growth. The SAGCOT Partnership is facilitated by the SAGCOT Centre Ltd (SCL) which plays an important role as a neutral broker within the partnership and an administrative unit and information hub.

SCL facilitates the private sector to obtain land to farm in SAGCOT areas. On the other side, the concern has been raised that SCL facilitates land grabbing in the Southern Highlands of Tanzania. With this view, SCL will conduct a study to map out the size of land which has been issued since the Initiatives inception.

These terms of reference (TOR) spell out the objectives, scope of work, aspects for processes review, and provide a timeline for the completion of the review as well as the development of a new strategy for SCL.

B. Objectives

The objective of this assignment is to conduct a study on the state of land holdings by SAGCOT Partners in Ihemi (covers Njombe and Iringa regions), Mbarali (covers Mbeya and Songwe regions) and Kilombero (covers Morogoro region) Clusters to better inform SAGCOT; and its public and private sector partners for investments decision making and responsible agricultural investments.

Specific objectives of the assignment

1. Assess availability of potential land for agricultural uses in the three SAGCOT corridor clusters of Ihemi, Mbarali and Kilombero.
2. Map sources of water used by SAGCOT partners in the corridor for Ihemi, Mbarali and Kilombero Clusters I.e. Rivers, wells, dams etc.
3. Map and describe major blocks of ownership categories of the agricultural land available in SAGCOT Ihemi, Mbarali and Kilombero Clusters
4. Map and describe state of statutory of ownership (titling) and map out the titled and un titled lands in SAGCOT Ihemi, Mbarali and Kilombero Clusters
5. Map the size of landholdings by SAGCOT partners in the Ihemi, Mbarali and Kilombero Clusters, as described by government and investors documents.
6. Map and decree extent of use of land leased by the SAGCOT partners in Ihemi, Mbarali and Kilombero Clusters
7. Identify land ownership related challenges faced by SAGCOT partners in Ihemi, Mbarali and Kilombero Clusters and suggest the best possible solutions
8. Prepare the summary of the findings in the format that can be presented to partners in the validation workshop and also shared to the media for public awareness

C. Scope of Work

The consultant/firm will work closely with the SCL Policy department in constant consultation with the Head of Policy. The process entails the following among others:

1. Work with government institutions and partners as authentic sources to collect spatial and non-spatial data and analyse them for mapping and description of challenges pertaining to land occupied by SAGCOT Partners in Ihemi, Mbarali and Kilombero Clusters
2. Reflect the standing of the observed issue in-light of the policies governing the land sector in the country
3. Provide recommendations for concrete short term interventions towards resolving the challenges facing issuing land for agriculture in Kilombero, Ihemi and Mbarali Clusters
4. Recommendations for policy and regulatory reforms including recommendations on the current land sector based on best practices
5. Prepare a presentation and facilitate a technical meeting to validate collected information
6. Prepare a factsheet to provide an economic analysis based on the current and ideal situations, following adaptation of the recommendations

D. Methodology

The consultant/firm is expected to develop a methodology for the study to map out the size of land issued to SAGCOT Partners in Ihemi, Mbarali and Kilombero Clusters. In particular, the approach to the development of tools and consultation of the SCL partners and stakeholders.

The consultant/firm is expected to serve as a facilitator, providing technical inputs, good practice in strategising, asking the right questions, challenging assumptions and setting up appointments with partners and stakeholders for interviews and documents reviews.

The consultant/firm is expected to propose the methodology to carry out the activities to review existing documents and studies related to this assignment. This is to provide good inputs and effective use of resources to provide an opportunity of joining efforts with other stakeholders in implementations.

E. Expected Outputs and Deliverables

At the end of this consultancy, the consultant/firm will be expected to have submitted the following key deliverables:

1. Policy report, including an action plan for recommended reforms
2. 2-page fact sheet
3. Stakeholder's workshop to discuss the presentation of the draft report (1-day technical meeting of 20 participants)
4. PowerPoint presentation to assist with articulation of the issues, analysis of the current situation and recommendations to stakeholders and policy makers

F. Time Span

At maximum, this assignment must be completed in no more than 40 working days from the date the agreement is signed between SCL and the consultant/firm.

1. First draft of the report to be submitted in 20 working days from commencement of the engagement.
2. The final draft of the policy report, draft fact sheet and presentation should be completed within 40 working days after commencement of the engagement.

The assignment will start on the 10th December 2018, and subsequently be finalised by no later than 31st January, 2019.

G. Expertise

a) Experience

- Demonstrated experience in working with government partners and other stakeholders in public and private sector development programmes especially in the area of agribusiness development
- Specific experience working with academic or research institutions within land and agricultural sector
- Experience in developing policy reports in agribusiness development

b) Skills and Competencies

- Ability to work with minimal supervision
- Evidence of having undertaken similar assignments to demonstrate competence in energy and agricultural sector
- Skills in research, policy development, management and programming-related work including agribusiness related programmes
- At least a Master's degree, PhD preferred, in agricultural economics, engineering, land use planning, land survey or a related field
- Skills in geographical information system software
- Excellent analytical skills with at least 20 years of experience for a Master's degree candidate or 15 years of experience for a PhD candidate
- Knowledge in cluster approach or working with specific agricultural value chains for agribusiness development is an added advantage

c) References and Recommendations

- Mandatory: two recommendations and two samples of documents demonstrating previous work experience along with contact details of the responsible person(s) from the organisations where assignments were done
- A technical proposal with details which will demonstrate understanding of the task, methodology, approach, and timeline

H. Supervision of the work

The consultant/firm will work under the direct and overall supervision of the Head of Policy.

I. Role of SCL

In order to ensure a successful engagement; SCL will carry out the following roles:

- a) Provide the consultant/firm with relevant documents for review;
- b) Logistical support for the technical meeting to validate the prepared policy brief;
- c) M&E support to enter the data into a database;
- d) Dissemination of the findings to selected key stakeholders; and
- e) Review and make input to the draft report and presentation.

J. Application

All submissions of Expressions of Interest should be prepared in three copies - one original and two copies - properly marked 'original' and 'copy'. The outer envelope shall be marked "provision of consultancy services for Land Mapping". Submissions should be made before or on 10th December 2018 at **5. 00 PM** to:

Procurement Unit, SAGCOT Centre Ltd, 5th Ikon Building, Plot No. 153, Bains Avenue, Masaki, P.O. Box 80945, Dar es Salaam, Tanzania. Electronic applications are also accepted via procurementTZ@sagcot.co.tz